

Abdul Jeroen Peter-Jan Wouter





Introduction TAHMO weather station Frugal innovation: a business perspective Frugal innovations around the world The issue of social standards Frugal innovation & inclusive development **Discussion Fairphone** Design Exercise



"Frugal innovation is of particular interest to emerging economies, as this can be an approach to meet the needs of a large population with disproportionately low resources and often with a limited paying capacity" -Arancha Gonzalez



The frugal ethos aims to build products that, despite limited resources, solve a real local problem. What if the future is products that aren't insanely great, simply ones that are "good enough"? - WIRED May 2013

"Frugal innovation is the ability to 'do more with less' - that is, to create significantly more business and social value while minimizing the use of diminishing resources such as energy, capital and time." - Navi Radjou & Jaideep Prabhu

FRET Innovations as Responsible Innovations

A rapidly growing movement is creatively adapting local tech where top-of-the-range is out of reach - WIRED

Introduction

TAHMO weather station Frugal innovation: a business perspective Frugal innovations around the world The issue of social standards Frugal innovation & inclusive development **Discussion Fairphone**



2 SCHOOL Case study: TAHMO weather stations

CLIMATE

EDUCA

Se

BUSINESS MODELS

SCHOOL

SCHOO

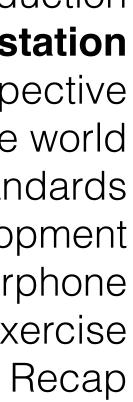
FARMERS



DATA + MODEL

Introduction **TAHMO** weather station

- Frugal innovation: a business perspective Frugal innovations around the world The issue of social standards
- Frugal innovation & inclusive development
 - **Discussion Fairphone**
 - Design Exercise





Introduction **TAHMO** weather station

Frugal innovation: a business perspective Frugal innovations around the world The issue of social standards Frugal innovation & inclusive development **Discussion Fairphone** Design Exercise



Frugal innovation: a business perspective

Introduction TAHMO weather station

Frugal innovation: a business perspective

- Frugal innovations around the world
 - The issue of social standards
- Frugal innovation & inclusive development
 - **Discussion Fairphone**



25\$ Firefox smartphone

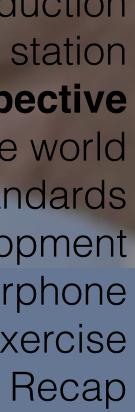


Design Exercise





Introduction TAHMO weather station innovation: a business perspective Frugal Frugal innovations around the world The issue of social standards Frugal innovation & inclusive development **Discussion Fairphone** Design Exercise



Misconceptions multinational firms

- Limited purchasing power of BoP consumers cannot be translated in profitable opportunities due to low prices
- No room exists for high technology firms in BoP markets as customers in these markets use simple products that are produced with simple low-technology production processes
- Afraid serving BoP markets is considered as exploitation of the poor.
- TAHMO weather station as exploitation of the poor the world
 - The issue of social standards
 - Frugal innovation & inclusive development
 - Discussion Fairphone
 - Design Exercise

station **Dective** e world ndards opment rphone xercise Recap

Responsible elements of frugal innovations

- Growth rates of emerging economies in Asia, Africa and Latin increase.
- Business model that provide a link between profits and local economic development

America increase the desire for a higher standard of living in the middle class. Thus the pressure on the world's natural resources will

TAHMO weather station

Frugal innovation: a business perspective

Frugal innovations around the world

The issue of social standards

Frugal innovation & inclusive development

Discussion Fairphone

Design Exercise

Introduction Recap



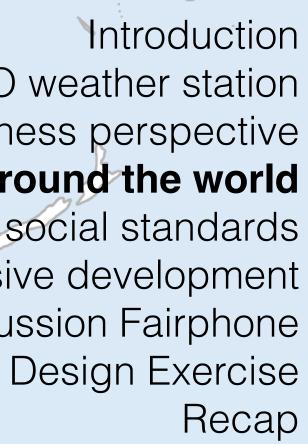
TAHMO weather station Frugal innovation: a business perspective Frugal innovations around the world The issue of social standards

GEN)

FASY SHIFT

Frugal innovation & inclusive development

Discussion Fairphone



The issue of social standards

Introduction TAHMO weather station Frugal innovation: a business perspective Frugal innovations around the world The issue of social standards Frugal innovation & inclusive development **Discussion Fairphone**

Design Exercise Recap

Issue of social standards

- 2 key elements:
 - Decent working conditions
 - Enabling rights for the laborers
- Key characteristic: you cannot see them credence good
- Frugal innovations always responsible innovations? NO
- Too low social standards: irresponsible
- Too high social standards: block on innovation

Monitoring by government agencies, companies or non-governmental organizations

Introduction TAHMO weather station Discussion Fairphone Design Exercise Recap

Frugal innovation: a business perspective

Frugal innovations around the world

The issue of social standards

Frugal innovation & inclusive development

Frugal Innovation & Inclusive Development

Introduction TAHMO weather station Frugal innovation: a business perspective Frugal innovations around the world The issue of social standards Frugal innovation & inclusive development **Discussion Fairphone**





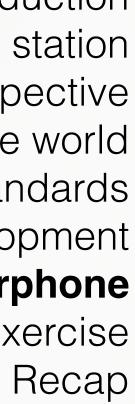
Introduction TAHMO weather station Frugal innovation: a business perspective Frugal innovations around the world The issue of social standards Frugal innovation & inclusive development Discussion Fairphone





FAIRPHONE Introduction TAHMO weather station Frugal innovation: a business perspective Frugal innovations around the world The issue of social standards Frugal innovation & inclusive development **Discussion Fairphone** Design Exercise

0110



Frugal

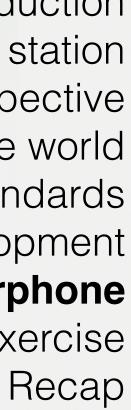


Frugal

Responsible



Inclusive FAIRPHONE Introduction TAHM weather station Frugal innovation: a business perspective Frugal innovations around the world The issue of social standards Frugal innovation & inclusive development **Discussion Fairphone** Design Exercise



Frugal

Responsible



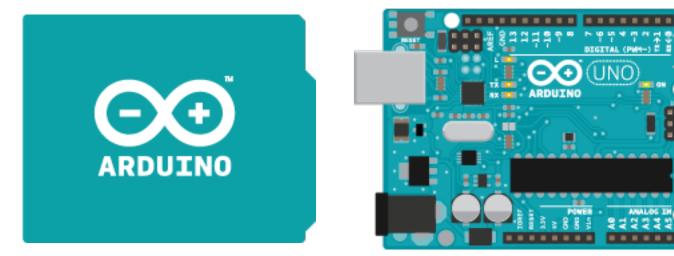
Inclusive

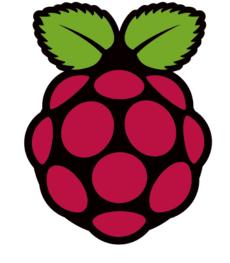




A resurgent do-it-together movement of makers, hobbyists and craft producers is spreading thanks to the ...



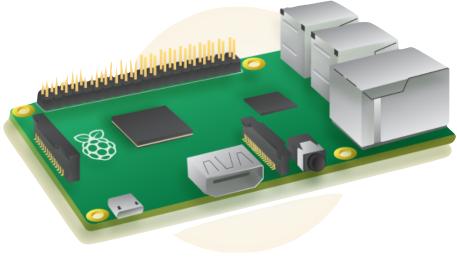




Arduino

Raspberry Pi

3D printer





WHO, WHAT, WHERE, WHEN, WHY AND HOW



Frugal Design Exercise

HOW-TO'S

BRAINWRITING AND BRAIN DRAWING

Introduction TAHMO weather station Frugal innovation: a business perspective Frugal innovations around the world The issue of social standards Frugal innovation & inclusive development **Discussion Fairphone Design Exercise**

Introduction TAHMO weather station Frugal innovation: a business perspective Frugal innovations around the world The issue of social standards Frugal innovation & inclusive development **Discussion Fairphone Design Exercise**

5min. - round 1 - budgetcuts 5min. - round 2 - safety issues

5min. - round 3 - make it inclusive

- 10min. round 4 go into specific
- 10min. round 5 1 minute pitch final presentation

Introduction TAHMO weather station Frugal innovation: a business perspective Frugal innovations around the world The issue of social standards Frugal innovation & inclusive development **Discussion Fairphone Design Exercise**

Introduction TAHMO weather station Frugal innovation: a business perspective Frugal innovations around the world The issue of social standards Frugal innovation & inclusive development **Discussion Fairphone Design Exercise**

Introduction TAHMO weather station Frugal innovation: a business perspective Frugal innovations around the world The issue of social standards Frugal innovation & inclusive development **Discussion Fairphone Design Exercise**

Introduction TAHMO weather station Frugal innovation: a business perspective Frugal innovations around the world The issue of social standards Frugal innovation & inclusive development **Discussion Fairphone Design Exercise**

5min. - round 1 - budgetcuts

- 5min. round 2 safety issues
- 5min. round 3 make it inclusive
- 10min. round 4 go into specific
- 10min. round 5 1 minute pitch

final presentation

Introduction TAHMO weather station Frugal innovation: a business perspective Frugal innovations around the world The issue of social standards Frugal innovation & inclusive development **Discussion Fairphone Design Exercise**

Recap

Introduction TAHMO weather station Frugal innovation: a business perspective Frugal innovations around the world The issue of social standards Frugal innovation & inclusive development **Discussion Fairphone** Design Exercise

