**Development, Sustainability & Culture** 

#### Lecture 3: Development from a sociotechnical perspective

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### Main questions of this course

- Under which conditions is a development project successful?
  - Focus on internship: How can my internship project become a success; i.e. result in a successful innovation?
- Under which conditions does a development project contribute to development?
  - Focus on internship: How can the internship project become a useful contribution to development?



## **Technology Dynamics**

- Study of technological development from a social/societal perspective, with the aim to find enablers and barriers
- North-South: global context
- Focus on transitions & innovation systems



#### Contents

#### 1. Transitions

#### 2. Innovation Systems

#### 3. Functions of Innovation Systems

#### 4. National Innovation Systems



#### 1. Transitions





### What is development?

- Industrialization processes all over the world following the Industrial Revolution in 18<sup>th</sup> century England
- Self-sustained process of economic growth and social change, ultimately based on human rights and the possibilities of nature, organization and technology
- Sustainable in terms of ecological possibilities and social equity effects, beside economic opportunities
- **Transition** from a stagnating economy and society to a growing welfare state



#### Rostow's Model - the Stages of Economic Development

http://www.bized.co.uk/virtual/dc/copper/theory/th9.htm

In 1960, the American Economic Historian, WW Rostow suggested that countries passed through five stages of economic development.

#### Stage 5 High Mass Consumption

consumer oriented, durable goods flourish, service sector becomes dominant

#### Stage 4 Drive to Maturity

diversification, innovation, less reliance on imports, investment

#### Stage 3 Take Off

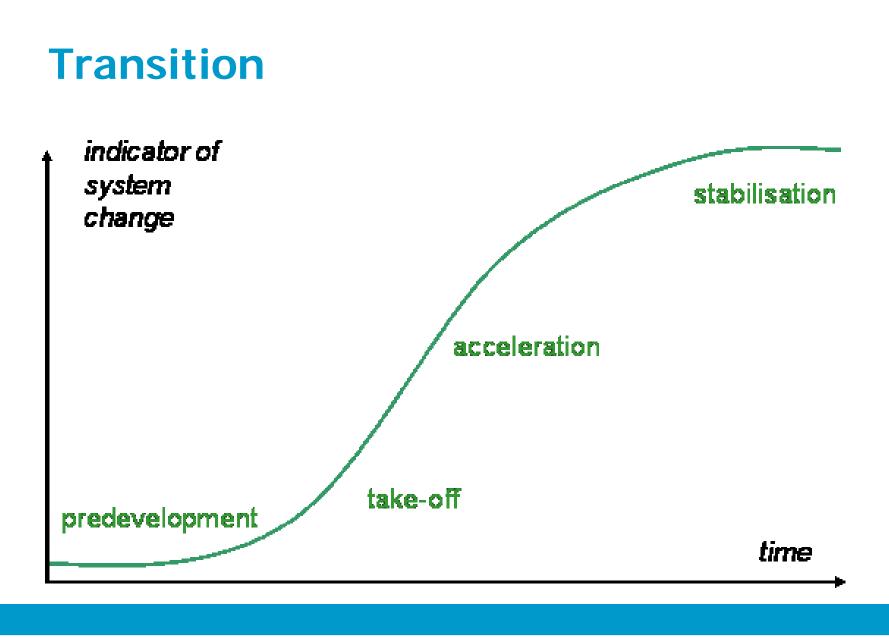
Industrialisation, growing investment, regional growth, political change

#### Stage 2 Transitional Stage

specialization, surpluses, infrastructure

Stage 1 Traditional Society subsistence, barter, agriculture According to Rostow development requires substantial investment in capital. For the economies of LDCs to grow the right conditions for such investment would have to be created. If aid is given or foreign direct investment occurs at stage 3 the economy needs to have reached stage 2. If the stage 2 has been reached then injections of investment may lead to rapid growth.







#### **Green Revolution**



Norman Borlaug: high yielding varieties developed in the 1960s, saved a billion people worldwide from starvation Haber-Bosch process: artificial ammonia based fertilizer, developed in the early 20th century, increase in yields feeds 1/3 world population



### **Development as transition/s**

Development is a transition from **a stagnant to a growth economy**, and includes besides a rise in income per capita:

- Agricultural transition  $\rightarrow$  Green revolution
- Industrialization  $\rightarrow$  Industrial Revolution
- Social & cultural transformation, including institutional reform, in general from extractive to inclusive institutions to incentivize people, and the establishment of a Civil society
- Historically Glorious & French Revolutions preceded Industrial Revolution in Europe



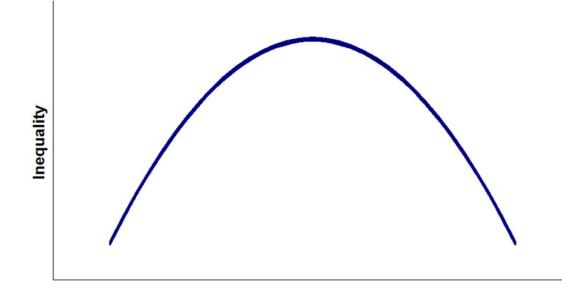
System dynamics

- Kuznets curve & economic "laws", e.g. supply and demand
- Change in landscape → niche innovation
   → regime shift & systems change
- Innovation systems

 NB: refers to "self-sustained character" of development



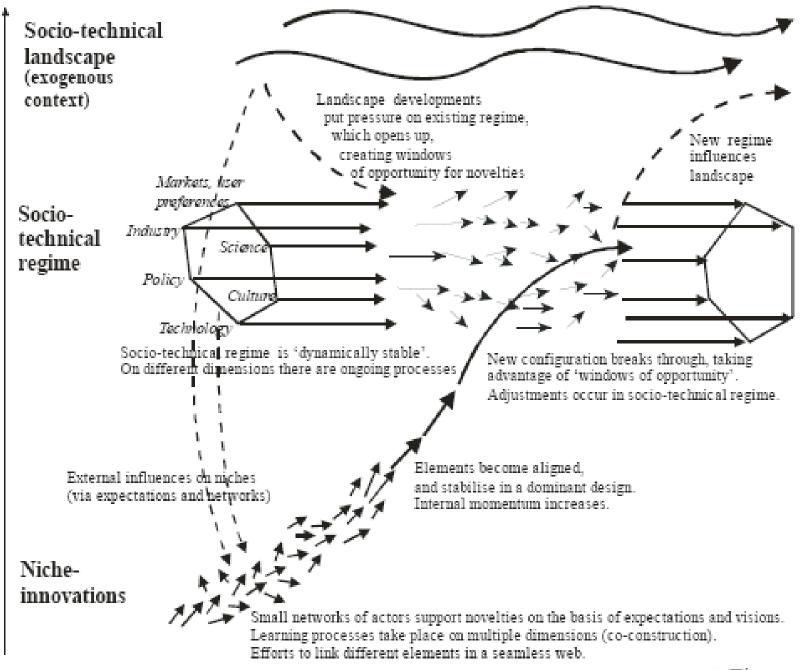
## **Kuznets curve: Economic development** & inequality



Income per Capita

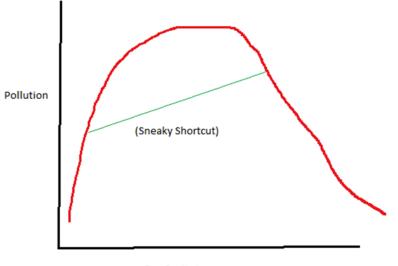
In the long-term, rising living standards contribute to **decreasing inequality**; however, first stages of development see increasing inequality!





► Time

## Innovation, transition & leapfrogging



Per Capita Income

- Development countries are inclined and forced to adopt sustainable pathways of change and transformation earlier than developed countries!
- **Leapfrogging**: from traditional to advanced technology, without intermediate stage(s)
- E.g. cell phones in Africa and China's "Resource-Efficient and Environment-Friendly (REEF) Society"
- NB: Challenge for engineers!



#### 2. Innovation Systems





#### **Dynamics of development**



# Innovation systems are the motor of development



# **Relevant aspects of development on the basis of historical evidence**

Agency/entrepreneurship

Natural aspects/raw materials

Capital/welfare

Labour

Specialization

Trade

Administration/governance

Institutions

Cities

Infrastructure

Science & technology

Culture/work hard

Education



	Sachs			
Agency				
Natural aspects	-Geographically favourable agricultural resources -Geographically favourable position (for transport, trade and defence) -Coal [and other natural resources]			
Capital/welfare	Income from agriculture			
Labour	Agricultural productivity			
Specialization				
Trade	With EU and US			
Administration	Sovereign country			
Institutions	<ul><li>-Freedom, esp. Parliament and property rights</li><li>-Open society with room for personal initiative and social mobility</li></ul>			
Cities				
Infrastructure	Cheap transport (island, navigable waterways)			
Science & technology	-Scientific centre since Newtons Principia Mathematica (1687) -Steam-engine			
Culture				
Education	Schooling			

# Analysis of Industrial Revolution in GB TUDelft

	Sachs	Easterly	Collier	Acemoglu & Robinson
Agency		Entrepreneurship		Broad coalition
Natural aspects				
Capital/welfare	Money			
Labour				
Specialization				
Trade				
Administration			-Political stability -Good governance	Centralization
Institutions			-Economic security	Inclusive institutions
Cities				
Infrastructure				
Science & technology				
Culture				
Education				

**Advice for developing countries** 



## **Innovation systems**

- Involve "all" aspects
- A set of actors and factors, of technical and social elements producing new knowledge as well as new technologies and industries
- Make innovation activities successful (FIS) and contribute to development (NIS)



#### **Knowledge & institutions**

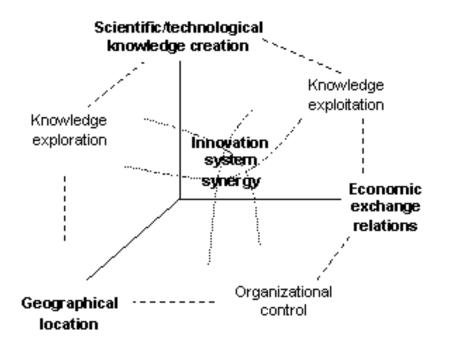


## Learning & social capacities

- Freeman 2002: "**social capability** for technical change"
- Varblane et al. 2007: "increase the learning capacity of the whole society" → interactive learning, innovation diffusion management, managerial & organizational competences
- Industrial Development Report 2005: capacity building through learning and innovation systems
- Least Developed Countries Report 2007: increasing **absorptive** capacity for foreign technologies of domestic firms and knowledge systems



#### **Interlinkages & interaction**



Linkages between system elements produce system dynamics and development



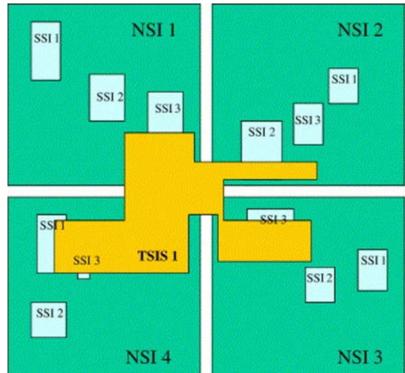
## **Types of innovation systems**

#### Geographical:

- Sub-national innovation systems,
   e.g. "sustainable village" &
   export production zones in China
- National innovation systems,
   e.g. 18<sup>th</sup> century England and
   late 19<sup>th</sup> century USA
- International innovation systems
- e.g. Europe, multinationals & universities

#### Specific:

- Sectoral innovation systems, e.g. construction sector
- Technological innovation systems, e.g. RETs



#### 3. Functions of Innovation Systems





## **Functions of innovation systems**

#### Functions

- 1. Entrepreneurial activities
- 2. Knowledge development
- 3. Knowledge diffusion through networks
- 4. Guidance of the search
- 5. Market formation
- 6. Resources mobilization
- 7. Creation of legitimacy / counteract resistance to change



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Source: Hekkert 2007

Entrepreneurial activities?
 'Turn potential in business'

- 1. Entrepreneurial activities
- 2. Knowledge development
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1. Entrepreneurial activities? 'Turn potential in business'



#### 1. Entrepreneurial activities

- 2. Knowledge development
- 3. Knowledge diffusion through networks
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2. Knowledge development

'Learning by searching, by doing, R&D'

- 1. Entrepreneurial activities
- 2. Knowledge development
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2. Knowledge development'Learning by searching, by doing, R&D'





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## **TNO** innovation for life



3. Knowledge diffusion through networks 'Learning by using, by interacting'

- 1. Entrepreneurial activities
- 2. Knowledge development
- 3. Knowledge diffusion through networks
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3. Knowledge diffusion through networks 'Learning by using, by interacting'





- 1. Entrepreneurial activities
- 2. Knowledge development
- 3. Knowledge diffusion through networks
- 4. Guidance of the search
  - Market formation

5.

7.

- 6. Resources mobilization
  - Creation of legitimacy / counteract resistance to change



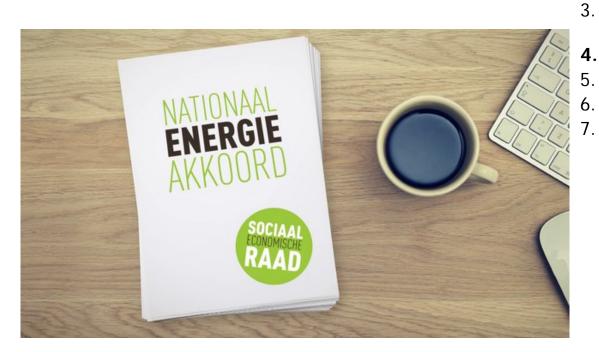


4. Guidance of the search'Selection on basis of preferences'

- 1. Entrepreneurial activities
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4. Guidance of the search'Selection on basis of preferences'



- 1. Entrepreneurial activities
- 2. Knowledge development
  - Knowledge diffusion through networks
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## 5. Market formation'Creation of protected space'

- 1. Entrepreneurial activities
- 2. Knowledge development
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## 5. Market formation'Creation of protected space'



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6. Resources mobilization 'Funds and human capital'

- 1. Entrepreneurial activities
- 2. Knowledge development
- 3. Knowledge diffusion through networks
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## 6. Resources mobilization 'Funds and human capital'





- 1. Entrepreneurial activities
- 2. Knowledge development
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- 7. Creation of legitimacy / counteract resistance to change



7. Creation of legitimacy/counteract resistance to change'Accepted by regime or regime shift,

creative destruction, advocacy coalitions'

- 1. Entrepreneurial activities
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## **Functions of innovation systems**

### **Functions**

- 1. Entrepreneurial activities
- 2. Knowledge development
- 3. Knowledge diffusion through networks
- 4. Guidance of the search
- 5. Market formation
- 6. Resources mobilization
- 7. Creation of legitimacy
  / counteract
  resistance to change

### Indicators

- 1. N of new entrants, diversification activities, experiments with new technology
- 2. R&D projects, patents, investment in R&D, learning curves
- 3. N workshop & conferences, network size & intensity
- 4. Targets by government & industry, debate in scientific journals (n articles + or -)
- 5. N of niche markets, tax regimes, environmental standards
- 6. Interviews with core actors
- 7. Interest groups & lobby actions



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Source: Hekkert 2007

# Innovation systems in developing countries: technology transfer

#### **Functions**

- 1. Entrepreneurial activities 1.
- 2. Creation of adaptive capacity
- 3. Knowledge diffusion through networks
- 4. Demand articulation
- 5. Market formation
- 6. Resources mobilization
- Creation of legitimacy / counteract resistance to change
- 8. Infrastructure networks

#### Indicators / improvement

- Facilitating private sector action
- 2. Human, organizational institutional: training, planning national policy, new institutions
- 3. Participation & networking, connecting local agencies to international, incl NGOs
- 4. Matching demand & supply through information exchange
- 5. Marketing & government support
- 6. Low investments, high risks; financial reforms & credit
- 7. Acceptance & compliance
  - Roads, mobile phones etc.

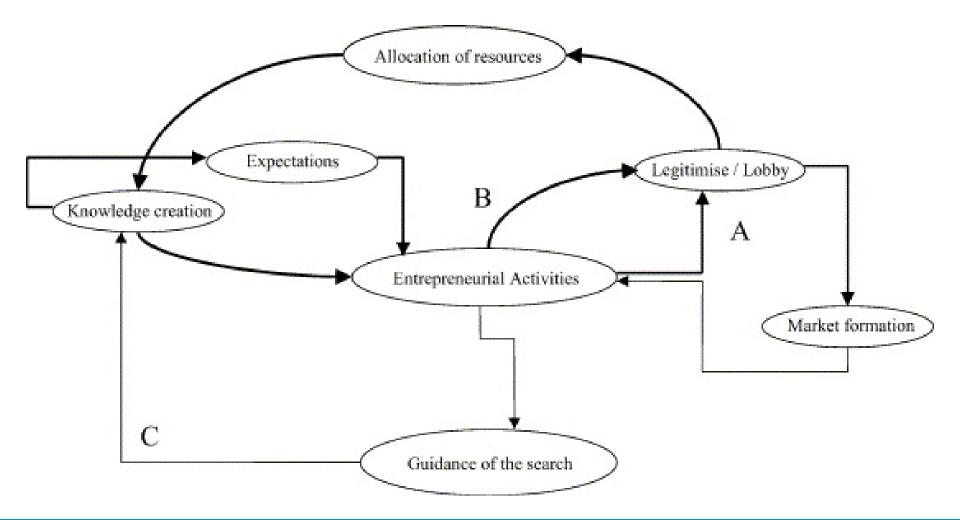


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Sources: Van Alphen 2008, Romoleroux 2009

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## **Motors of change**



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#### Source: Hekkert 2007



## 4. National Innovation Systems

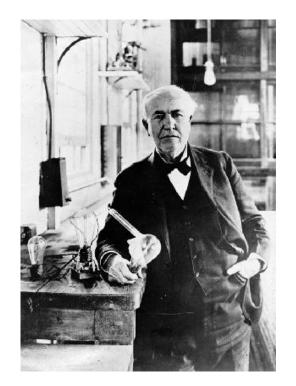




## **2nd Industrial Revolution**

Thomas Edison (1847-1931)

- inventor-entrepreneur
- builder of electricity system
- "invention of invention" through research laboratory



Late 19<sup>th</sup> Century USA: "Most productive society in world history" (Hughes)

- Inventors learned from one another, watching each other's design and trying to improve them
- Secret was: how to translate barriers ("reverse salients") into solvable critical problems, e.g. battle of the systems (AC vs DC)
- **System-builders** learned, communicated, competed and cooperated in constructing technological, social and economic networks



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# Characteristics of the British national innovation system during 18–19th century

Strong links between scientists and entrepreneurs

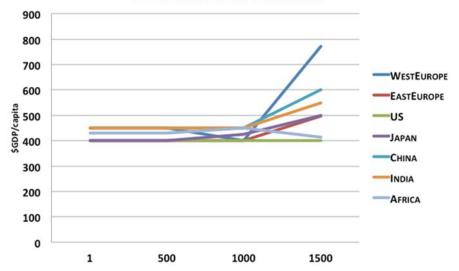
- Science has become a national institution, encouraged by the state and popularised by local clubs Strong local investment by *landlords* in transport infrastructure (canals and roads, later railways)
- Partnership form of organisation enables inventors to raise capital and collaborate with entrepreneurs (e.g. Arkwright/Strutt or Watt/Boulton)
- Profits from trade and services available through national and local capital markets to invest in *factory* production and in infrastructure
- Economic policy strongly influenced by classical economics and in the interests of industrialisation
- Strong efforts to protect national technology and delay catching up by competitors
- British productivity per person about twice as high as European average by 1850
- Consulting engineers develop and diffuse best practice technology in waterwheels, canals, machine-making and railways
- Part-time training, night school, and apprenticeship training for new factory technicians and engineers Gradual extension of primary, secondary and tertiary education



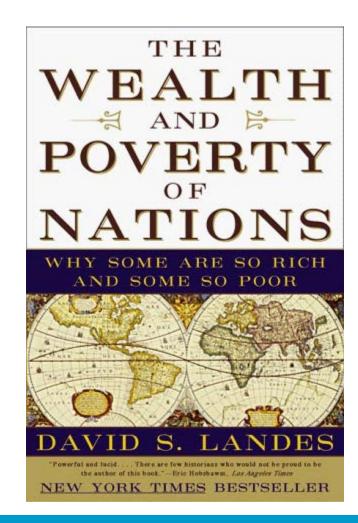


## **David Landes' Modernity hypothesis**

The World Between BC and 1500

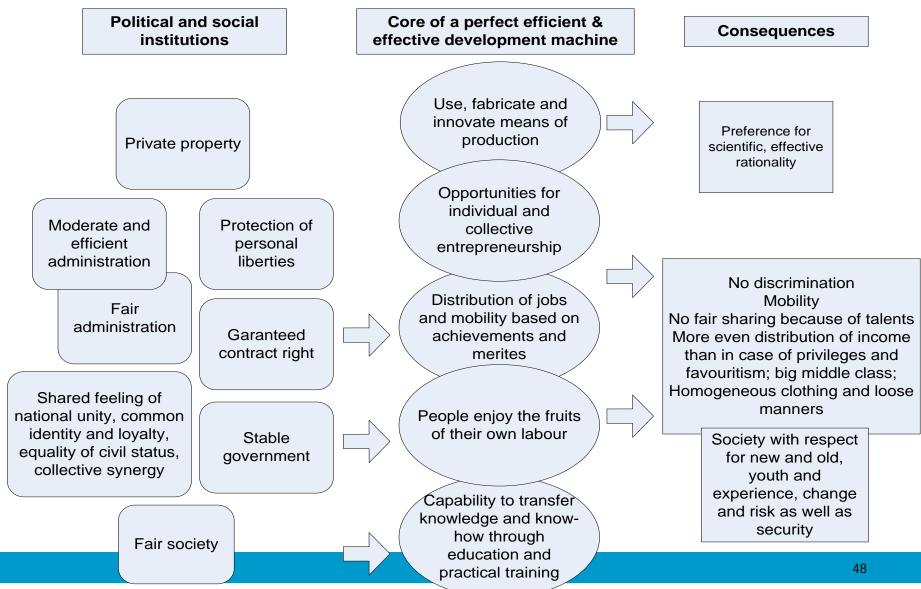


In the year 1000, Europe was marginal; in the year 1500 it was ready for world dominance, because of



the commercial, technological and industrial revalution of the Middle Ages

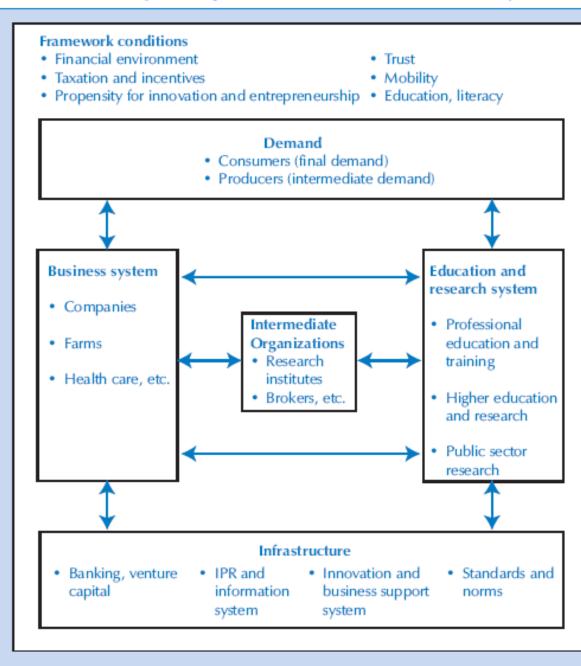
## Ideal society for growth and development



#### Source: Landes 1998

**T**UDelft

#### Chart 7. Major components of a national innovation system



Source: The Least Developed Countries Report, 2007

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Source: Arnold and Bell (2001)

## **Clues for answers**

Under which conditions is a development project successful?

- Focus on internship: How can my internship project become a success; i.e. result in a successful innovation?
- → Functions of Innovation systems approach (TIS/SIS)
- Under which conditions does a development project contribute to development?
- Focus on internship: How can the internship project become a useful contribution to development?
- → National Innovation Systems (NIS) (production)
- → Inclusive institutional & cultural context for inclusive development (distribution)



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## How to improve living standards? (All the important aspects for answering the main questions)

- Hard work
- Stimulating human capabilities (better future, supra family etc.)
- Cheap money
- Entrepreneurship
- Good circumstances (political stability, good governance and economic security)
- Societal institutions (market; parliament; credit facilities; law & regulation; private property, contract & patent rights etc.)
- Learning: knowledge and experience and capabilities